Company Name: Aviva Insurance Company of Canada

Profile 1 - Commercial Vehicle:

Operator 1:

Male, Age 45
No driver training
Licensed 25 years, Appropriate class license
New business
1 AF 12 months ago
No convictions in 3 years
2013 Ford Ecoline E450, SD Cutaway

Use: wholesale delivery truck for a T.V sales and service operation

List Price New: \$34,050

| Implementation Dates (D/M/Y) | | | | | | | |
|------------------------------|----------|--|--|--|--|--|--|
| New Business: | 06-01-20 | | | | | | |
| Renewals: | 07-01-20 | | | | | | |

Coverages:

Liability and END 44 \$1,000,000 Limit
Accident Benefits - Basic
DCPD - \$0 Deductible
Collision \$500 Deductible
Comprehensive \$500 Deductible

| Statistical Territory | Bodily Injury* | Property Damage* | DCPD | Uninsured Auto | Total Mandatory Coverages | Accident Benefits | END 44 | Collision | Comprehensive | Total Optional Coverages | Total of Mandatory and Optional |
|------------------------|----------------|---------------------|------|----------------|------------------------------|-------------------|--------|-----------|---------------|-----------------------------|---------------------------------------|
| 004 Currer | t 1454.46 | | | 12.35 | 1466.81 | 44.42 | 20 | 256.49 | 112.46 | 433.37 | 1900.18 |
| Propose | 1454.46 | | | 12.35 | 1466.81 | 44.42 | 20 | 256.49 | 112.46 | 433.37 | 1900.18 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 005 Currer | t 1190.01 | | | 12.35 | 1202.36 | 36.34 | 20 | 256.49 | 112.46 | 425.29 | 1627.65 |
| Propose | 1190.01 | | | 12.35 | 1202.36 | 36.34 | 20 | 256.49 | 112.46 | 425.29 | 1627.65 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 006 Currer | t 1322.22 | | | 12.35 | 1334.57 | 40.38 | 20 | 256.49 | 112.46 | 429.33 | 1763.9 |
| Propose | 1322.22 | | | 12.35 | 1334.57 | 40.38 | 20 | 256.49 | 112.46 | 429.33 | 1763.9 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 007 Currer | t 1190.01 | | | 12.35 | 1202.36 | 36.34 | 20 | 256.49 | 112.46 | 425.29 | 1627.65 |
| Propose | 1190.01 | | | 12.35 | 1202.36 | 36.34 | 20 | 256.49 | 112.46 | 425.29 | 1627.65 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |

^{*} Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

| Current: | VRG 11 (Based on List Price New) | Proposed: | VRG 11 (Based on List Price New) |
|----------|----------------------------------|-----------|----------------------------------|
| | Class 44 | | Class 44 |
| | DR 1 | | DR 1 |
| | 5% Commercial Package Discount | | 5% Commercial Package Discount |
| | 10% Conviction Free discount | | 10% Conviction Free discount |
| | 10% Years License discount | | 10% Years License discount |

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Company Name:

Aviva Insurance Company of Canada

Profile 2 - Commercial Vehicle:

Operator 1:

Male, Age 35 No driver training

Licensed 12 years, Appropriate class license

New business

1 AF 12 months ago

No convictions in 3 years

2014 Dodge Ram Cargo Van

Use: wholesale delivery truck for a computer sales and service operation

List Price New: \$29,845

| Implementation Dates (D/M/Y) | | | | | |
|------------------------------|----------|--|--|--|--|
| New Business: | 06-01-20 | | | | |
| Renewals: | 07-01-20 | | | | |

Coverages:

Liability and END 44 \$1,000,000 Limit

Accident Benefits - Basic

DCPD - \$0 Deductible

Collision \$500 Deductible

Comprehensive \$500 Deductible

| Statistical Territory | Bodily Injury* | Property Damage* | DCPD | Uninsured Auto | Total Mandatory Coverages | Accident Benefits | END 44 | Collision | Comprehensive | Total Optional Coverages | Total of Mandatory and Optional |
|------------------------|----------------|---------------------|------|----------------|------------------------------|-------------------|--------|-----------|---------------|-----------------------------|---------------------------------------|
| 004 Current | 1600.06 | | | 12.35 | 1612.41 | 49.35 | 20 | 463.51 | 182.9 | 715.76 | 2328.17 |
| Proposed | 1600.06 | | | 12.35 | 1612.41 | 49.35 | 20 | 463.51 | 182.9 | 715.76 | 2328.17 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 005 Current | 1309.14 | | | 12.35 | 1321.49 | 40.37 | 20 | 463.51 | 182.9 | 706.78 | 2028.27 |
| Proposed | 1309.14 | | | 12.35 | 1321.49 | 40.37 | 20 | 463.51 | 182.9 | 706.78 | 2028.27 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 006 Current | 1454.59 | | | 12.35 | 1466.94 | 44.86 | 20 | 463.51 | 182.9 | 711.27 | 2178.21 |
| Proposed | 1454.59 | | | 12.35 | 1466.94 | 44.86 | 20 | 463.51 | 182.9 | 711.27 | 2178.21 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 007 Current | 1309.14 | | | 12.35 | 1321.49 | 40.37 | 20 | 463.51 | 182.9 | 706.78 | 2028.27 |
| Proposed | 1309.14 | | | 12.35 | 1321.49 | 40.37 | 20 | 463.51 | 182.9 | 706.78 | 2028.27 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |

^{*} Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

Classification Treatment: By operator, specify class, driving record, rate group, etc., and the % amount of any applicable discounts or surcharges.

| Current: | VRG 16 (VICC 2856) | Proposed: | VRG 16 (VICC 2856) |
|----------|--------------------------------|-----------|--------------------------------|
| | Class 36 | | Class 36 |
| | DR 1 | | DR 1 |
| | 5% Commercial Package Discount | | 5% Commercial Package Discount |
| | 10% Conviction Free discount | | 10% Conviction Free discount |
| | | • | |

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Company Name: Aviva Insurance Company of Canada

Profile 3 - Commercial Vehicle:

Operator 1:

List Price New: \$44,100

Male, Age 40
No driver training
Licensed 20 years, Appropriate class license
Renewal, Insured with current insurer for the last 10 years
No AF accidents in 10 years
No convictions in 10 years
2012 Ford F150 Lariat Supercab 2WD
Use: Artisans Truck. No personal use

| Implementation Dates (D/M/Y) | | | | | | | |
|------------------------------|----------|--|--|--|--|--|--|
| New Business: | 06-01-20 | | | | | | |
| Renewals: | 07-01-20 | | | | | | |

Coverages:

Liability and END 44 \$1,000,000 Limit
Accident Benefits - Basic
DCPD - \$0 Deductible
Collision \$500 Deductible
Comprehensive \$500 Deductible

| Statistical Territo | ry | Bodily Injury* | Property Damage* | DCPD | Uninsured Auto | Total Mandatory Coverages | Accident Benefits | END 44 | Collision | Comprehensive | Total Optional Coverages | Total of Mandatory and Optional |
|------------------------|----------|----------------|---------------------|------|----------------|------------------------------|-------------------|--------|-----------|---------------|-----------------------------|---------------------------------------|
| 004 | Current | 792.79 | | | 11.73 | 804.52 | 46.88 | 20 | 275.17 | 185.75 | 527.8 | 1332.32 |
| | Proposed | 792.79 | | | 11.73 | 804.52 | 46.88 | 20 | 275.17 | 185.75 | 527.8 | 1332.32 |
| % +/- to Current Rates | | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 005 | Current | 648.64 | | | 11.73 | 660.37 | 38.35 | 20 | 275.17 | 185.75 | 519.27 | 1179.64 |
| | Proposed | 648.64 | | | 11.73 | 660.37 | 38.35 | 20 | 275.17 | 185.75 | 519.27 | 1179.64 |
| % +/- to Current Rates | | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 006 | Current | 720.71 | | | 11.73 | 732.44 | 42.62 | 20 | 275.17 | 185.75 | 523.54 | 1255.98 |
| | Proposed | 720.71 | | | 11.73 | 732.44 | 42.62 | 20 | 275.17 | 185.75 | 523.54 | 1255.98 |
| % +/- to Current Rates | | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 007 | Current | 648.64 | | | 11.73 | 660.37 | 38.35 | 20 | 275.17 | 185.75 | 519.27 | 1179.64 |
| | Proposed | 648.64 | | | 11.73 | 660.37 | 38.35 | 20 | 275.17 | 185.75 | 519.27 | 1179.64 |
| % +/- to Current Rates | | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |

^{*} Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

| Current: | VRG 17 (VICC 3630) | Proposed: | VRG 17 (VICC 3630) |
|----------|--------------------------------|-----------|--------------------------------|
| | Class 35 | | Class 35 |
| | DR 5 | | DR 5 |
| | 5% Renewal Loyalty Discount | | 5% Renewal Loyalty Discount |
| | 5% Commercial Package Discount | | 5% Commercial Package Discount |
| | 10% Conviction Free discount | | 10% Conviction Free discount |

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Company Name:

Aviva Insurance Company of Canada

Profile 4 - Commercial Vehicle:

Operator 1:

Male, Age 45
No driver training
Licensed 25 years, Appropriate class license
New business
No AF accidents in 10 years
No convictions in 10 years
2012 Mack Granite GU813 Tri Axle Dump
List Price New: \$148,000

| Implementation Dates (D/M/Y) | | | | | | |
|------------------------------|----------|--|--|--|--|--|
| New Business: | 06-01-20 | | | | | |
| Renewals: | 07-01-20 | | | | | |

Coverages:

Liability and END 44 \$1,000,000 Limit Accident Benefits - Basic DCPD - \$0 Deductible Collision \$5000 Deductible

Comprehensive \$5000 Deductible

| Statistical Territory | Bodily Injury* | Property Damage* | DCPD | Uninsured Auto | Total Mandatory Coverages | Accident Benefits | END 44 | Collision | Comprehensive | Total Optional Coverages | Total of Mandatory and Optional |
|------------------------|----------------|---------------------|------|----------------|------------------------------|-------------------|--------|-----------|---------------|-----------------------------|---------------------------------------|
| 004 Curren | 1122.26 | | | 12.35 | 1134.61 | 44.42 | 20 | 195.93 | 149.32 | 409.67 | 1544.28 |
| Proposed | 1122.26 | | | 12.35 | 1134.61 | 44.42 | 20 | 188.51 | 143.67 | 396.6 | 1531.21 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -3.79% | -3.78% | -7.57% | -7.57% |
| 005 Curren | 918.21 | | | 12.35 | 930.56 | 36.34 | 20 | 195.93 | 149.32 | 401.59 | 1332.15 |
| Proposed | 918.21 | | | 12.35 | 930.56 | 36.34 | 20 | 188.51 | 143.67 | 388.52 | 1319.08 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -3.79% | -3.78% | -7.57% | -7.57% |
| 006 Curren | 1020.23 | | | 12.35 | 1032.58 | 40.38 | 20 | 195.93 | 149.32 | 405.63 | 1438.21 |
| Proposed | 1020.23 | | | 12.35 | 1032.58 | 40.38 | 20 | 188.51 | 143.67 | 392.56 | 1425.14 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -3.79% | -3.78% | -7.57% | -7.57% |
| 007 Curren | 918.21 | | | 12.35 | 930.56 | 36.34 | 20 | 195.93 | 149.32 | 401.59 | 1332.15 |
| Proposed | 918.21 | | | 12.35 | 930.56 | 36.34 | 20 | 188.51 | 143.67 | 388.52 | 1319.08 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -3.79% | -3.78% | -7.57% | -7.57% |

^{*} Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

| Current: | VRG 24 (Based on List Price New) |
|----------|----------------------------------|
| | Class 45 - Garbage Truck |
| | DR 5 |
| | 5% Commercial Package Discount |
| | 10% Conviction Free discount |
| | 10% Years License discount |
| | |

| Proposed: | VRG 23 (Based on List Price New) |
|-----------|----------------------------------|
| | Class 45 - Garbage Truck |
| | DR 5 |
| | 5% Commercial Package Discount |
| | 10% Conviction Free discount |
| | 10% Years License discount |

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Company Name:

Aviva Insurance Company of Canada

Interurban Truck - Profile 1

Operator 1:

No driver training

Licensed 19 years, Appropriate class license

New business

No AF accidents in 10 years

No convictions in 10 years

2012 Freightliner Cascadia

Use: 50% Ontario exposure, radius of operation over 160 km

List Price New: \$162,000

| Implementation Dates (D/M/Y) | | | | | |
|------------------------------|----------|--|--|--|--|
| New Business: | 06-01-20 | | | | |
| Renewals: | 07-01-20 | | | | |

Coverages:

Liability and END 44 \$1,000,000 Limit

Accident Benefits - Basic

DCPD - \$0 Deductible

Collision \$6500 Deductible

Comprehensive \$6500 Deductible

| Statistical Territory | Bodily Injury* | Property Damage* | DCPD | Uninsured Auto | Total Mandatory Coverages | Accident Benefits | END 44 | Collision | Comprehensive | Total Optional Coverages | Total of Mandatory and Optional |
|------------------------|----------------|---------------------|------|----------------|------------------------------|-------------------|--------|-------------|---------------|-----------------------------|---------------------------------------|
| 004 Current | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1508.98491 | 532.7447322 | 2117.232642 | 4450.363672 |
| Proposed | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1476.596941 | 520.5921088 | 2072.69205 | 4405.82308 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -2.15% | -2.28% | -4.43% | -4.43% |
| 005 Current | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1508.98491 | 532.7447322 | 2117.232642 | 4450.363672 |
| Proposed | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1476.596941 | 520.5921088 | 2072.69205 | 4405.82308 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -2.15% | -2.28% | -4.43% | -4.43% |
| 006 Current | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1508.98491 | 532.7447322 | 2117.232642 | 4450.363672 |
| Proposed | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1476.596941 | 520.5921088 | 2072.69205 | 4405.82308 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -2.15% | -2.28% | -4.43% | -4.43% |
| 007 Current | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1508.98491 | 532.7447322 | 2117.232642 | 4450.363672 |
| Proposed | 2323.13103 | | | 10 | 2333.13103 | 55.503 | 20 | 1476.596941 | 520.5921088 | 2072.69205 | 4405.82308 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | -2.15% | -2.28% | -4.43% | -4.43% |

^{*} Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

| Current: | VRG 26 (Based on List Price New) |
|----------|----------------------------------|
| | Class: 51 |
| | DR: 3 |
| | 10% Conviction Free discount |
| | |

| Proposed: | VRG 25 (Based on List Price New) |
|-----------|----------------------------------|
| | Class: 51 |
| | DR: 3 |
| | 10% Conviction Free discount |
| | |

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Company Name: Avi

Aviva Insurance Company of Canada

Interurban Truck - Profile 2

Operator 1:

No driver training

Licensed 35 years, Appropriate class license

New business

No AF accidents in 10 years

No convictions in 10 years

2011 Peterbilt 386

Use: 20% Quebec exposure, radius of operation over 160 km

List Price New: \$178,000

| Implementation Dates (D/M/Y) | | | | |
|------------------------------|----------|--|--|--|
| New Business: | 06-01-20 | | | |
| Renewals: | 07-01-20 | | | |

Coverages:

Liability and END 44 \$1,000,000 Limit

Accident Benefits - Basic

DCPD - \$0 Deductible

Collision \$6500 Deductible

Comprehensive \$6500 Deductible

| Statistical Territory | Bodily Injury* | Property Damage* | DCPD | Uninsured Auto | Total Mandatory Coverages | Accident Benefits | END 44 | Collision | Comprehensive | Total Optional Coverages | Total of Mandatory and Optional |
|------------------------|----------------|---------------------|------|----------------|------------------------------|-------------------|--------|-------------|---------------|-----------------------------|---------------------------------------|
| 004 Current | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| Proposed | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 005 Current | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| Proposed | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 006 Current | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| Proposed | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| 007 Current | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| Proposed | 2090.817927 | | | 10 | 2100.817927 | 49.9527 | 20 | 1358.086419 | 532.7447322 | 1960.783851 | 4061.601778 |
| % +/- to Current Rates | 0.00% | | | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |

^{*} Form part of Third Party Liability. If there is no break-down, put TPL under Bodily Injury and include Health Levy, if applicable.

| Current: | VRG 26 (Based on List Price New) |
|----------|----------------------------------|
| | Class 51 |
| | DR 3 |
| | 10% Conviction Free discount |
| | 10% Years License discount |

| Proposed: | VRG 26 (Based on List Price New) |
|-----------|----------------------------------|
| | Class 51 |
| | DR 3 |
| | 10% Conviction Free discount |
| | 10% Years License discount |

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